

## Progression Routes (CEAIG)

### Further study

Students studying BTEC Enterprise at Acklam Grange School have many opportunities to go on and enhance their studies further:

#### KS5:

- Middlesbrough College - A Levels - Business, Law and Politics. BTEC Business L3, Cambridge Technical Applied Business L3
- Prior Pursglove Sixth Form - A Levels - Accounting, Business, Economics, Law, Politics, BTEC Business L3 (Subsidiary Diploma)
- Stockton Sixth Form - A Levels - Business, Economics, Law and Politics, BTEC Business L3
- Macmillan - A Level Government and Politics, BTEC Business L3 (Extended Certificate and Diploma), BTEC Law L3 (extended certificate)
- Trinity - A Level Business
- Conyers Sixth Form – A Levels - Business, Economics and Government and Politics
- Egglecliffe School – A Levels - Business, Economics Government and Politics and Law
- Stockton Riverside College - T-Level in Business (Diploma and Extended Diploma)
- Bede Sixth Form (SRC) - BTEC L3 Business, A Levels - Applied Law, Business Studies, Economics, Government and Politics, Law

#### Higher Education:

- **Teesside University Business School** offers a range of excellent undergraduate courses including Business, Economics, Management, Finance, Tourism and Enterprise specialisms
- **University of Sunderland** Business and Management courses are ranked among the best Business courses in the country. They include specialisms such as Business Management, Business and Economics, Finance, Hospitality Management and Marketing
- **Durham University Business School** offers undergraduate courses in Accounting and Finance, Business and Marketing and Economics
- **University of York** offers a range of courses including specialisms in Accounting, Business, Economics and Management
- **Newcastle University Business School** offers degrees in four subject areas: Accounting and Finance, Business Management, Economics and Marketing
- Northumbria University runs Newcastle Business School which ranks in the top 10 business schools in the county for employability. It offers undergraduate courses in Accounting, Business and management.

### Apprenticeship Providers

Students studying BTEC Enterprise at Acklam Grange School have the following opportunities to follow an apprenticeship programme post-16:

- Shape Training - Business Administration
- Learning Curve Group - Business Administration
- Northern Skills Group - Leadership and Management, Accounting

- Stockton Riverside College
- Redcar & Cleveland College

### Potential Careers

Data analyst £35,000+

Sales executive £32,500

Project manager £30,000+

Business manager £29,000

Business advisor £27,000

*Salaries are average estimates on UK based jobs.*

### The Local Labour Market

Labour market intelligence from 2018 shows that the top ten job vacancies in Middlesbrough include sales related occupations, other administrative occupations and managers and proprietors in other services. A qualification based in business and enterprise would support students to accessing these vacancies as it would give students an understanding of the aims of many businesses and the skills they would likely be looking for in their workforce. It would especially prepare students for managerial and proprietorial roles as students are introduced to areas of business from identifying new gaps in the market to budgeting and managing HR decisions. The most requested specialist skills in the labour market in Middlesbrough 2018 were Customer Service, Sales, Teamwork / Collaboration, Budgeting, Project Management and Staff Management. A level 2 qualification in Business and enterprise will provide students with a grounding of these skills to enable them to continue to develop them as they get older.